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EFG Companies and F&I Express Expand Digital Solutions for Automotive Dealerships
- Partnership augments both companies' eContracting networks to better serve dealership clients -

DALLAS, TX (April 12, 2016) EFG Companies, the innovator behind the award-winning Hyundai Assurance Program, and F&I Express, the largest automotive F&I aftermarket product network, announced today a partnership to better serve their dealership clients by fully integrating their eContracting capabilities.



F&I EXPRESS
SIMPLIFY YOUR F&I

"At EFG Companies, we understand that no two dealers are the same," said John Pappanastos, President and CEO of EFG Companies. "Each dealer operates with different goals, success metrics, and systems, and we pride ourselves in acting as a strategic partner in their success. In our effort to further that initiative, we partnered with F&I Express to augment our growing list of e-contracting solutions with one of the most utilized eContracting platforms in the market."

"For almost 40 years, EFG Companies has been leading innovation within the automotive industry," said Brian Reed, President and CEO of F&I Express. "We have been eagerly anticipating their addition to our F&I eContracting network and look forward to bringing their products to our dealer customers."

Currently, F&I Express works with many auto retailers across the U.S. to improve F&I processes. The company has aggregated a network of more than 100 automotive aftermarket insurance providers in an online portal accessible by its dealers.

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About F&I Express

Since 2008, [F&I Express](http://fandiexpress.com) has been dedicated to leading the aftermarket industry into the digital age with innovative technology solutions that cut costs and increase efficiency and customer satisfaction. Established by international company Intersection Technologies Inc., F&I Express has built the largest aftermarket provider network in the industry. From presenting product pricing and features online, to providing error-free eContracting, to improving aftermarket product cancellation performance and compliance, F&I Express makes aftermarket F&I easier and more profitable for everyone.

Visit fandiexpress.com or follow on Twitter @fandiexpress for more information on all F&I Express solutions.

About EFG Companies

EFG Companies combines almost 40 years of experience serving as an industry innovator of consumer and vehicle protection programs with the company's commitment to raising the industry bar in providing superior client engagement. With their field and administrative teams AFIP and ASE certified, EFG's professionals provide world-class product development and administration, go-to-market strategies, training and auditing support across a multitude of channels. www.efgcompanies.com